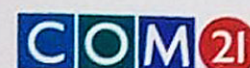






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## 2000 INTERNATIONAL CABLE-MODEM DEPLOYMENTS

Our second-annual international cable-modem deployment chart illustrates the ever-hastening race toward new revenue streams, with roll-outs from dozens of operators in nearly 50 countries.

At the same time, while some cable-modem manufacturers lead the market in deployments, it's clear that a number of firms are vying for — and securing — contracts with cable operators around the world.

So just how important is the international cable-modem market? Well, some of the biggest U.S.-based manufacturers say that much more than half

their sales come from outside their home territory.

An in-depth look at the U.S. cable-modem market appears in the March edition of our sister publication, *CED*.

A hearty thanks to cable-modem vendors and others who helped in research this year's chart. Future news on international cable-modem deployments can be sent to *CED* senior editor Jeff Baumgartner (fax: 1-303-470-4890, e-mail: [jbaumgartner@cahners.com](mailto:jbaumgartner@cahners.com)) or *Multichannel News International* managing editor Mike Galetto (fax: 1-212-463-6700, e-mail: [mgaletto@cahners.com](mailto:mgaletto@cahners.com)).

| COUNTRY   | CABLE OPERATOR/TELCO (CITY)  | VENDOR                    | CABLE ISP             |
|-----------|--|---------------------------|-----------------------|
| Argentina | CABLEVISION S.A.   | 3Com, Com21               | CableVisión           |
| Argentina | MULTICANAL   | Nortel Networks, Motorola | CableNet              |
| Argentina | SUPERCANAL   | Com21                     | SuperCanal            |
| Australia | AUSTAR UNITED COMMUNICATIONS   | N/A                       | chello broadband      |
| Australia | OPTUS  | Nortel Networks           | @Home                 |
| Australia | TELSTRA (Melbourne, Sydney)  | Motorola, Hybrid Networks | Big Pond              |
| Austria   | CABEL SIGNAL   | GADline                   | Cabel Signal          |
| Austria   | TELESYSTEM TIROL   | N/A                       | chello broadband      |
| Austria   | UPC TELEKABEL  | Nortel Networks, Terayon  | chello broadband      |
| Bahamas   | CABLE BAHAMAS  | Terayon                   | Cable Bahamas         |
| Belgium   | BRUTELE (Brussels)   | Terayon                   | Brutele               |
| Belgium   | TELENET (Flanders)   | Terayon, Motorola         | Telenet               |
| Belgium   | TVD-RADIO PUBLIC   | Terayon                   | chello broadband      |
| Belgium   | WOLU TV  | N/A                       | chello broadband      |
| Brazil    | ANATEL   | 3Com                      | Anatel                |
| Brazil    | GLOBO CABO (São Paulo, Sorocaba)   | Terayon                   | Virtua                |
| Brazil    | TVA  | 3Com                      | Ajato                 |
| Brazil    | TV FILME   | Motorola                  | N/A                   |
| Bulgaria  | UNICOMS  | NetGame                   | N/A                   |
| Canada    | ACCESS CABLE (Nova Scotia, New Brunswick)                                  | Nortel Networks           | N/A                   |
| Canada    | ACCESS COMMUNICATIONS (Dartmouth, Sackville and Bedford)                   | N/A                       | Access Communications |
| Canada    | BLUEWATER CABLE TV   | GADline                   | N/A                   |
| Canada    | CABLE ATLANTIC (St. John's)  | Zenith                    | Road Runner           |
| Canada    | CABLE REGINA (Regina)  | Zenith                    | Cable Regina          |
| Canada    | CABLENET (Burlington, Oakville, Hamilton, Niagara Falls, and Peterborough) | Zenith                    | CableNet              |
| Canada    | CAPE BRENTON CABLE/CAPE BRENTON COMMUNITY NETWORK                          | Nortel Networks, Zenith   | N/A                   |
| Canada    | COGECO (Burlington)  | Cisco, Samsung            | @Home                 |
| Canada    | COGECO (Montreal suburbs)  | Nortel Networks, Zenith   | @Home                 |
| Canada    | COGECO (Quebec and Ontario)  | Zenith                    | @Home                 |
| Canada    | COGECO (Toronto, Windsor)  | N/A                       | @Home                 |
| Canada    | COMPTON CABLE  | GADline                   | N/A                   |
| Canada    | DELTA CABLE COMMUNICATIONS (Delta, British Columbia)                       | Com21                     | N/A                   |
| Canada    | EASTERN CABLE (Halifax)  | Nortel Networks           | @Home                 |
| Canada    | EASTLINK COMMUNICATIONS (Halifax)  | Com21                     | EastLink              |
| Canada    | FUNDY COMMUNICATIONS (Moncton, Fredericton, Oromocto and St. John's)       | Scientific-Atlanta        | N/A                   |
| Canada    | HALIFAX CABLE (Halifax)  | Com21                     | N/A                   |
| Canada    | INUVIK TV (Inuvik, Arctic Circle)  | Zenith                    | N/A                   |
| Canada    | LINDSAY COMCABLE   | GADline                   | N/A                   |
| Canada    | MOUNTAIN CABLE (Hamilton)  | Nortel Networks           | @Home                 |
| Canada    | MS CABLE TV  | GADline                   | MS CableTV            |
| Canada    | MUSKOKA CABLE SYSTEMS  | GADline                   | N/A                   |
| Canada    | NORTHERN CABLE (Sudbury)   | 3Com                      | Adesso                |
| Canada    | OSG CABLE (Terrace)  | Motorola, Zenith          | SpeedLink             |
| Canada    | PEACHTREE CABLE  | N/A                       | cableLAN.net          |
| Canada    | ROGERS CABLE (Abbotsford, Port Coquitlan, Surrey)                          | Terayon                   | @Home                 |

| COUNTRY        | CABLE OPERATOR/TELCO (CITY)  | VENDOR                                    | CABLE ISP        |
|----------------|--|---|------------------|
| Canada         | ROGERS CABLE (Cambridge, Guelph, Kitchener, London, Missauga)                            | Terayon                                   | @Home            |
| Canada         | ROGERS CABLE (Newmarket, North York, Brampton, Bradford, Ottawa, SW Ontario and Toronto) | Nortel Networks, Terayon, Toshiba, Zenith | @Home            |
| Canada         | ROGERS CABLE (Hamilton)  | Terayon, Zenith                           | @Home            |
| Canada         | ROGERS CABLE (Vancouver)   | Zenith, Terayon, Toshiba                  | @Home            |
| Canada         | SAUTEL (Hanover)   | N/A                                       | Sautel           |
| Canada         | SEASIDE CABLE (Cape Breton)  | Nortel Networks, Zenith                   | N/A              |
| Canada         | SHAW CABLESYSTEMS (Calgary and Toronto)  | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Cordova Bay, Fernwood, Gordon Head, James Bay)                        | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Barrie, Bolton, Cedar Mills, Holly, Vernon)                           | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Edmonton)   | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Ft. McMurray)   | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Ft. Saskatchewan, Leduc, Red Deer, Sherwood Park)                     | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Kelowna, Langford, Metchosin, Nanimo)                                 | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Markham, Midhurst, Orangeville, Palgrave)                             | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Oak Bay, Royal Oak, Saanich, Sooke)                                   | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Pickering, Pottageville, Richmond Hill)                               | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Saint Albert, Broadmead, Cadboro Bay, Colwood)                        | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Saskatoon)  | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Scarborough, Thornhill, Thornton)                                     | Terayon                                   | @Home            |
| Canada         | SHAW CABLESYSTEMS (Unionville, Vaughan, Woodbridge)                                      | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Victoria, Uplands, View Royal)  | Motorola, Terayon                         | @Home            |
| Canada         | SHAW CABLESYSTEMS (Winnipeg)   | Motorola, Terayon                         | @Home            |
| Canada         | SOUTHMOUNT CABLE   | GADline                                   | N/A              |
| Canada         | SUNSHINE COMMUNICATIONS (Grand Forks, Christina Lake)                                    | Zenith                                    | N/A              |
| Canada         | VIDEON CABLE TV (Winnipeg)   | Nortel Networks                           | Wave             |
| Canada         | GROUPE VIDEOTRON (Chicoutimi, Saint Albert)  | Motorola                                  | Videotron        |
| Canada         | GROUPE VIDEOTRON (Edmonton, Montreal)  | Motorola                                  | Videotron        |
| Canada         | GROUPE VIDEOTRON (Gatineau, Hull, Laval)   | Motorola                                  | Videotron        |
| Canada         | GROUPE VIDEOTRON (Montreal, Papineau)  | Motorola                                  | Videotron        |
| Canada         | WESTERN CO-AXIAL (Hamilton)  | Zenith                                    | N/A              |
| Canada         | WESTMAN MEDIA (Brandon)  | Nortel Networks                           | N/A              |
| Chile          | TELESYSTEMS  | Nortel Networks                           | Telesystems      |
| China          | CHINA MINISTRY OF ELECTRONICS INDUSTRY   | Motorola                                  | China Ministry   |
| China          | GLW  | Hybrid Networks                           | GLW              |
| China          | GUANGZHOU CATV   | Hybrid Networks                           | Guangzhou Cable  |
| China          | JIAXING CABLE  | N/A                                       | Jiaxing Cable    |
| China          | QINGDAO CATV   | Nortel Networks                           | QuingDao         |
| China          | SHENZHEN CATV  | Terayon                                   | Shenzhen CATV    |
| China          | SHANGHAI CATV  | Nortel Networks                           | Shanghai CATV    |
| China          | TOPWAY CABLE (ShenZen)   | Nortel Networks, Terayon                  | Topway           |
| Colombia       | ECP  | GADline                                   | N/A              |
| Colombia       | TV CABLE BOGOTA  | Motorola                                  | TV Cable Bogota  |
| Czech Republic | DATTELKABEL (Prague)   | NetGame                                   | DattelKabel      |
| Denmark        | ALCATEL & TELE DENMARK   | Hybrid Networks                           | N/A              |
| Denmark        | TELE DENMARK   | Harmonic                                  | TeleDenmark      |
| Denmark        | TELIA STOF   | Com21                                     | Telia Stofa      |
| Ecuador        | TV CABLE DE ECUADOR  | Motorola                                  | N/A              |
| Finland        | TELECOM FINLAND  | Zenith, Motorola                          | Cabinet          |
| France         | CIE. GEN. DE VIDEOCOMMUNICATION (Annecy and Strasbourg)                                  | Motorola                                  | N/A              |
| France         | FRANCE TELECOM   | Com21                                     | France Telecom   |
| France         | LYONNAISE CABLE (Angers, Montpellier, Bordeaux, Marseille and St. Quentin Yvelines)      | Hybrid Networks, Com21                    | Lyonnaise        |
| France         | H. INTERCOM  | N/A                                       | chello broadband |
| France         | MEDIARESEAUX   | N/A                                       | N/A              |
| France         | SPIE TRINDEL   | Com21                                     | Spie Trindel     |
| France         | UPC  | Terayon                                   | chello broadband |
| France         | VIDEPOLE (Paris)   | Com21                                     | Videopole        |
| Germany        | BKG  | GADline                                   | BKG              |



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# CED

| COUNTRY       | CABLE OPERATOR/TELCO (CITY)                                       | VENDOR                          | CABLE ISP               |
|---------------|---|---------------------------------|-------------------------|
| Germany       | PRIMACOM  | Terayon                         | PrimiCom                |
| Germany       | KABEL & MEDIEN OF MUNICH  | Harmonic                        | N/A                     |
| Germany       | O.TEL.O   | Motorola                        | o.tel.o                 |
| Germany       | TELE-COLUMBUS   | N/A                             | @Home                   |
| Great Britain | CABLE & WIRELESS  | Motorola                        | Cable & Wireless        |
| Great Britain | NTL   | Com21, 3Com                     | NTL                     |
| Great Britain | TELEWEST  | Nortel Networks                 | N/A                     |
| Hong Kong     | HONG KONG CABLE   | Terayon                         | i-CABLE                 |
| Hungary       | CORY-NET (Szekszard and Tolna County)                             | Nortel Networks                 | Cory-Net                |
| Hungary       | DATATRANS (Szekesfehervar)  | N/A                             | DataTrans               |
| Hungary       | HEVESNET 2000 (Gyorgyos-Byongyossolymos)                          | Nortel Networks                 | HevesNet                |
| Hungary       | SZAB-I-NET  | Nortel, Terayon                 | Cablenet                |
| Hungary       | TVNET (Budapest)  | Nortel Networks                 | TVNet                   |
| Ireland       | CABLELINK   | Com21                           | N/A                     |
| Ireland       | CABLE MANAGEMENT IRELAND (Dublin)                                 | N/A                             | Cable Management        |
| Ireland       | IRISH MULTICHANNEL (Limerick, Cork, Irish Midlands)               | N/A                             | Irish Multichannel      |
| Israel        | GOLDEN CHANNELS   | GADline                         | N/A                     |
| Israel        | MATAV CABLE   | NetGame, GADline                | Matav                   |
| Israel        | NETGAME CABLE (Tel Aviv Hilton Hotel)                             | NetGame                         | NetGame                 |
| Israel        | TEVEL CABLE   | NetGame, GADline                | Tevel Cable             |
| Jamaica       | SPEEDNET COMMUNICAITONS   | NetGame                         | N/A                     |
| Japan         | CABLE TV YOKKAICHI (Mio)  | Nortel Networks                 | Yokkaichi               |
| Japan         | CHIGA SERVICES  | Nortel Networks                 | Chiga                   |
| Japan         | CTY CABLE   | Nortel Networks                 | CTY Cable               |
| Japan         | HEKKAI KATCH NETWORK (Kariya, Anjo, Takahama, Chiryu and Hekinam) | Com21                           | Hekka Katch             |
| Japan         | HIMAWARI CABLE  | Motorola                        | N/A                     |
| Japan         | ICC   | N/A                             | ISP Channel             |
| Japan         | JAPAN TELECOM   | NEC                             | Japan Telecom           |
| Japan         | JUPITER TELECOMMUNICAITONS  | Terayon                         | @Home                   |
| Japan         | KINTETSU CABLE NETWORK  | Terayon                         | Kinetsu                 |
| Japan         | KOTO CABLE TELEVISION   | Com21                           | Koto Cable              |
| Japan         | MARUBENI CORP.  | Motorola                        | Marubeni                |
| Japan         | mitsui & co.  | Nortel Networks                 | N/A                     |
| Japan         | MOSHINOMITAKA   | Nortel Networks                 | Moshinomitaka           |
| Japan         | MUSASHINO MITAKA CABLE (Tokyo)                                    | Nortel Networks                 | Musashino               |
| Japan         | MYTV  | Terayon                         | N/A                     |
| Japan         | NAGOYA CABLE  | Nortel Networks                 | Nagoya Cable            |
| Japan         | NIHON NETWORK SERVICE   | Com21                           | Nihon                   |
| Japan         | SOUTH TOKYO CABLEVISION   | NEC                             | South Tokyo Cablevision |
| Japan         | SUZUKA CABLE CO.  | Com21                           | Suzuka Cable            |
| Japan         | TAKAOKA CABLE TV (Toyama)   | Toshiba                         | Takaoka                 |
| Japan         | TITUS COMMUNICAITONS  | Terayon, Com21                  | AlINet                  |
| Japan         | TOKYO CABLE NETWORK   | Com21                           | N/A                     |
| Japan         | TOKYO CABLE (Kawasaki)  | Terayon                         | N/A                     |
| Japan         | TOKYU CABLE (Shibuya, Tokyo and Yokahama)                         | Terayon                         | N/A                     |
| Japan         | TOWN TV KANAZAWA (Kanagawa)                                       | Nortel Networks, Motorola       | Town TV                 |
| Japan         | TOYOHASHI CABLE NETWORK   | NEC                             | Toyohashi               |
| Japan         | TSU CABLE TELEVISION (Mie)  | Fujitsu                         | TSU Cable TV            |
| Japan         | UEDA CABLEVISION (Nagano)   | Nortel Networks                 | N/A                     |
| Japan         | YONAZAWA CABLE TV   | Nortel Networks                 | Yonazawa Cable TV       |
| Japan         | YOU CABLE TELEVISION (Kanagawa)                                   | Nortel Networks                 | You Cable TV            |
| Korea         | CABLE & MULTIMEDIA  | Terayon                         | C&M                     |
| Korea         | KOREA ELECTRIC POWER  | Motorola, Samsung               | Korea Electric Power    |
| Korea         | DACOM   | Com21, Hybrid Networks, Samsung | Dacom                   |
| Korea         | HANARO  | Motorola, Samsung               | N/A                     |
| Korea         | THRUNET   | Motorola, Samsung               | N/A                     |
| Lativa        | METROMEDIA INTERNATIONAL (Riga)                                   | Hybrid Networks                 | Metromedia              |
| Mexico        | CABLEVISION DE MONTERREY  | Motorola                        | InterCable              |
| Mexico        | INTERCABLE (Monterrey)  | Motorola                        | CableLink               |
| Mexico        | MEGACABLE   | Zenith, Terayon                 | N/A                     |
| Mexico        | TELEVISION INTERNATIONAL  | Motorola                        | N/A                     |
| Netherlands   | AZ000   | Nortel Networks, Zenith         | chello broadband        |
| Netherlands   | BRUSSUM CITY  | Deltakabel                      | N/A                     |
| Netherlands   | CAI WESTLAND (Naaldwijk)  | Deltakabel                      | N/A                     |
| Netherlands   | CASEMA  | Deltakabel                      | Casema                  |
| Netherlands   | ENECO (Rotterdam)   | Com21                           | Eneco                   |
| Netherlands   | KABELFOON/CAI WESTLAND  | Deltakabel                      | N/A                     |
| Netherlands   | NUTSBEDRIJF   | Nortel Networks                 | N/A                     |
| Netherlands   | NKM VEENENDAAL  | Deltakabel, Nortel Networks     | NKM                     |
| Netherlands   | RENDO (Meppel)  | Deltakabel                      | N/A                     |
| Netherlands   | TELECAI (Utrecht)   | Deltakabel                      | N/A                     |
| Netherlands   | TELEKABEL/SONERA  | Com21                           | Telekabel               |
| New Zealand   | SATURN CABLE  | N/A                             | chello broadband        |
| Norway        | ANETT (Baerum)  | Com21                           | N/A                     |

| COUNTRY     | CABLE OPERATOR/TELCO (CITY)                                   | VENDOR                                      | CABLE ISP            |
|-------------|---|---|----------------------|
| Norway      | AVIDI (Oslo, Trondheim and Molde)                             | Nortel Networks                             | N/A                  |
| Norway      | BAERUM KABELT   | Com21                                       | Baerum Kabelt        |
| Norway      | JANCO KABEL   | Motorola                                    | N/A                  |
| Norway      | JANCO MULTICOM (Oslo)   | Motorola                                    | chello broadband     |
| Norway      | NKM   | Nortel Networks                             | N/A                  |
| Norway      | NORSKE FJERNSYNSANTENNER (Oslo)                               | Motorola                                    | N/A                  |
| Norway      | TELENOR AVIDI   | NetGame                                     | Telenor              |
| Norway      | UPC   | Terayon                                     | chello broadband     |
| Panama      | CABLE ONDA  | Com21                                       | N/A                  |
| Peru        | TELEFONICA  | Terayon                                     | Telefonica           |
| Philippines | DESTINY CABLE (Pasig and Makati)                              | Com21, NEC                                  | Destiny              |
| Poland      | ELSAT   | NetGame                                     | N/A                  |
| Poland      | MULTIMEDIA POLSKA   | Motorola                                    | Multimedia Polska    |
| Portugal    | CABOVISAO   | Nortel Networks                             | Cabovisao            |
| Puerto Rico | PEGASUS COMMUNICATIONS (Mayaguez)                             | N/A   | ISP Channel          |
| Puerto Rico | TELEPONCE CABLE   | N/A   | ISP Channel          |
| Romania     | CVR   | NetGame                                     | N/A                  |
| Romania     | KAPPA CABLE   | Nortel Networks                             | KappaNet             |
| Romania     | ROMANIA CATV SYSTEMS  | Nortel Networks                             | Romania Data Systems |
| Romania     | ROMSAT CABLE & RADIO (Bucharest)                              | Nortel Networks                             | CoNEct               |
| Russia      | PACT COMPANY (St. Petersburg)                                 | NetGame                                     | Pact                 |
| Scotland    | TELEWEST  | Nortel Networks                             | Telewest             |
| Singapore   | SINGAPORE CABLEVISION   | Motorola                                    | N/A                  |
| Slovenia    | ASTRA TELECOM   | NetGame                                     | N/A                  |
| Slovenia    | ELTRADE   | NetGame                                     | Eltrade              |
| Slovenia    | ELEKTROPROM   | NetGame                                     | Elektroprom          |
| Slovenia    | KRS ROTOVS (Maribor)  | NetGame                                     | KRS                  |
| Slovenia    | MAGLIC TELEKOM  | NetGame                                     | Maglic Telekom       |
| Spain       | CABLE 1 TELEVISIO DE CATALUNYA (Girona, Lleida and Terragona) | Com21                                       | Cablenauta           |
| Spain       | ONO (Valencia)  | N/A   | ONO                  |
| Spain       | TELECABLE (Asturias)  | Com21                                       | N/A                  |
| Spain       | RETECAL (Castilla-Leon)                                       | Com21                                       | Retecal              |
| Spain       | SUPERCABLE (Sevilla)  | Com21                                       | Supercable           |
| Spain       | TELECABLE (Asturias)  | Com21                                       | Telecable            |
| Sweden      | B2  | N/A   | B2                   |
| Sweden      | ENGELHOLMS KABEL TV   | Com21, ISC DataCom, Nortel Networks, Zenith | Engelholms           |
| Sweden      | LANDSKRONAHEN (Simrishamn)                                    | Com21, Zenith                               | N/A                  |
| Sweden      | STJARN TV (Stockholm)   | N/A   | chello broadband     |
| Sweden      | SIMRISHAMS EMERGI   | Com21                                       | N/A                  |
| Sweden      | STICKLINGE SATELLITE GROUP ONE                                | NetGame                                     | N/A                  |
| Sweden      | TELIA   | NetGame                                     | N/A                  |
| Switzerland | BESONET (Grenchen, Lyss, Brugg)                               | Terayon                                     | Besonet              |
| Switzerland | CABLECOM HOLDINGS (Zurich)                                    | Com21                                       | Cablecom             |
| Switzerland | EW AABERG   | Terayon                                     | EW Aaberg            |
| Switzerland | GEMEINDE UITIKON  | Terayon                                     | Gemeinde             |
| Switzerland | GEMEINDEBETRIEBE HERZOGENBUCHSEE                              | Terayon                                     | N/A                  |
| Switzerland | GENOSSENSCHAFT GEMEINSCHAFTSANTENNEN RUSWIL                   | Terayon                                     | N/A                  |
| Switzerland | INGLOBE   | Terayon                                     | Inglobe              |
| Switzerland | OSSINGEN KABEL  | NetGame                                     | N/A                  |
| Switzerland | RADIO SCHEFER   | Terayon                                     | Radio Schefer        |
| Switzerland | R+F-NETZ ZOLLIKON   | Nortel Networks                             | N/A                  |
| Switzerland | SWISS CABLE NET   | Cisco                                       | Swiss Cable Net      |
| Switzerland | TELEZUG (Zug)   | Terayon                                     | Telezug              |
| Switzerland | TELINDUS  | Com21                                       | Telindus             |
| Switzerland | URBANET   | Zenith                                      | Urbanet              |
| Switzerland | VILLE DE LAUSANNE   | Terayon                                     | N/A                  |
| Taiwan      | BAUFU (Taipei)  | 3Com  | N/A                  |
| Taiwan      | CHANDER (Taipei)  | 3Com  | GigaNet              |
| Taiwan      | ETHOME  | Motorola                                    | N/A                  |
| Taiwan      | GIGAMEDIA   | 3Com  | GigaNet              |
| Taiwan      | LIKUAN (Taipei)   | 3Com  | LiKuan               |
| Taiwan      | TELEFIRST (Taoyuan City)                                      | 3Com  | GigaNet              |
| Taiwan      | WANHSIAN (Taipei)   | 3Com  | GigaNet              |
| Thailand    | UTV   | N/A   | UTV                  |
| Ukraine     | GLOBAL UKRAINE  | NetGame                                     | N/A                  |
| Ukraine     | KIEV TELE MONTAZH   | NetGame                                     | N/A                  |
| Ukraine     | INTER VIDEO KIEV  | NetGame                                     | N/A                  |
| Ukraine     | INFORMATION TECHNOLOGIES                                      | NetGame                                     | N/A                  |
| Venezuela   | VININFOTEL  | Terayon                                     | N/A                  |

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